



Job Description

Technical Services Manager, PIC



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Genus strives to provide beef, dairy and pork producers with superior breeding stock to enable the production of affordable and nutritious animal protein for consumers. PIC is the swine division with a mission to pioneer animal genetic improvement to help nourish the world.

PIC currently supplies over 70% of the world's top pork producers. We directly employ people in 18 countries worldwide and our products are available in more than 50 countries across the globe. We are a diverse team, ranging from scientists to sales teams, production personnel to customer service, and are all united by a passion for producing nutritious, affordable pork and a commitment to continuous improvement.

The Technical Services Manager delivers post-sale services at customer sites, including monitoring agreeing on intervention actions when needed and monitoring its implementation on-farm to ensure that the genetic program deliver the expected results. This role ensures customer satisfaction by advising customers on non-genetic factors that may favorably impact performance.

Core Duties and Responsibilities

- Develop strategies that allow customers the opportunity to improve profitability and realize a greater return on investment with our genetics.
- Communicate and support the implementation of the Company's health, genetic, management and nutrition guidelines.
- Support both customer and multiplication partner farms to ensure optimum performance in both mature and start-up farms.
- Identify and manage specific customer production improvement projects, including but not limited to increasing gilt selection rate, improving feeding management practices, increasing weaned pig output, quality and efficiency.
- Participate or lead projects such as applied field research trials or customer data analysis that will lead to improvement in the Company's production guidelines.
- Work within a team dynamic to:
 - Develop new and improve existing animal husbandry practices for all phases of production.
 - Train staff for successful implementation and standardization.
 - Review programs after implementation.
 - Ensure established targets and goals are met.
 - Provide oversight of collaborative technical projects.
- Develop monthly reports focused on key initiatives, project metrics and performance.
- Make every effort to see that the Company maintains good standards of conduct in dealing with customers, employees and allied industry in matters relating to social, professional and ethical obligations to society and animal well-being.



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- Solves complex problems and leads others to do the same using sophisticated analytical thought to exercise judgement and identify innovative solutions
- Communicates difficult concepts and negotiates with others to adopt a different point of view
- Leverages specialized knowledge and expertise to lead teams/projects with moderate risks and resource requirements

Qualifications

- University Degree in a science field; advanced degree with an animal science focus preferred
- Minimum of 4 years of experience in a swine production system required
- A thorough understanding of swine production practices and corresponding economics in various system designs, including group housing.
- Working knowledge of contemporary record-keeping systems with interventions needed to improve production system performance and profitability.
- Ability to work both autonomously and collaborate across teams and functional areas
- Ability to deliver necessary training for production staff.
- Ability to work in and maintain performance expectations in diverse cultural contexts and fast-paced environment
- Work requires continual attention to detail and ability to establish priorities and meet deadlines
- Demonstrated ability to analyze and solve problems in an empowered, self-directed/managed work environment
- Strong communication, interpersonal and organizational skills are required
- Proficient in Microsoft Office and other relevant software applications
- Bi-lingual in English/Spanish or English/Portuguese preferred
- Ability to travel approximately 40-50%

Relocation Eligible: Yes

Job Type: Regular Full-Time

If you share our spirit of innovation and can thrive in an environment that offers both challenge and support, please email careers@genusplc.com or visit www.pic.com.