



# Job Description

## Reproduction Services Manager, PIC



### Job Description

Genus strives to provide beef, dairy and pork producers with superior breeding stock to enable the production of affordable and nutritious animal protein for consumers. PIC is the swine division with a mission to pioneer animal genetic improvement to help nourish the world.

PIC currently supplies over 70% of the world's top pork producers. We directly employ people in 18 countries worldwide and our products are available in more than 50 countries across the globe. We are a diverse team, ranging from scientists to sales teams, production personnel to customer service, and are all united by a passion for producing nutritious, affordable pork and a commitment to continuous improvement.

The Reproduction Services Manager develops policies, procedures and methods to evaluate and improve the quality of boar/semen products and involved operations. This role develops, assures and maintains the quality of products and processes, including standard procedures, quality audits/review to finally improve genetic dissemination among the customer base.

### Core Duties and Responsibilities

- Monitor performance levels of PIC boar stud customers and help establish and respond to performance opportunities
- Provide guidance to Customer boar studs as well as Owned and Contracted Gene Transfer Centers, leveraging their quality control results and the Company's best practices to elevate quality assurance and performance of our semen products
- Develop comprehensive plans, technical information and initiatives aimed at creating value with customers through PIC products, technology and /or services
- Support the sales, supply chain and genetic teams with regular technical updates and tailored customer service plans
- Help customers realize the genetic potential of PIC products
- Position and promote our products and services based on customer needs
- Keep all expenditures within budget for area of responsibility
- Assure operational compliance with all Company business policies, procedures, and regulations
- Solves complex problems and leads others to do the same using sophisticated analytical thought to exercise judgement and identify innovative solutions
- Communicates difficult concepts and negotiates with others to adopt a different point of view
- Leverages specialized knowledge and expertise to lead teams/projects with moderate risks and resource requirements



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#### Qualifications

- University Degree in Animal Science, Health or related Bio-Sciences
- 3+ Years of proven experience in swine production with particular emphasis on boar stud management and artificial insemination
- Good working knowledge of pig production and bio-security issues
- Proven experience of improving job processes and efficiencies with innovation and creativity.
- Must be a customer-focused team player with problem solving abilities.
- Demonstrated ability to assimilate, analyze and communicate technical information effectively, including the generation of technical papers and material
- Ability to work in and maintain performance expectations in diverse cultural contexts and fast-paced environments
- Work requires continual attention to detail and ability to establish priorities and meet deadlines
- Strong communication, interpersonal and organizational skills are required
- Demonstrated ability to analyze and solve problems in an empowered, self-directed/managed work environment.
- Proficient in Microsoft Office and other relevant software applications
- Knowledge in statistics and the use of statistical software is a plus
- Ability to travel approximately 40%, both domestically and internationally

Relocation Eligible: Yes

Job Type: Regular Full-Time

If you share our spirit of innovation and can thrive in an environment that offers both challenge and support, please [click apply](#) or visit [www.pic.com](http://www.pic.com).